

| Direct Vacancy Rates               |          |          |
|------------------------------------|----------|----------|
| 1H14                               | YE13     | 1H13     |
| 14.16%                             | 14.95%   | 15.36%   |
| Sublet Vacancy                     |          |          |
| 1H14                               | YE13     | 1H13     |
| 0.42%                              | 0.85%    | 0.62%    |
| Overall Vacancy                    |          |          |
| 1H14                               | YE13     | 1H13     |
| 14.58%                             | 15.80%   | 15.98%   |
| Weighted Average Direct Lease Rate |          |          |
| 1H14                               | YE13     | 1H13     |
| \$ 15.95                           | \$ 16.61 | \$ 16.60 |

## 2014 Begins with Slowly Increasing Gains

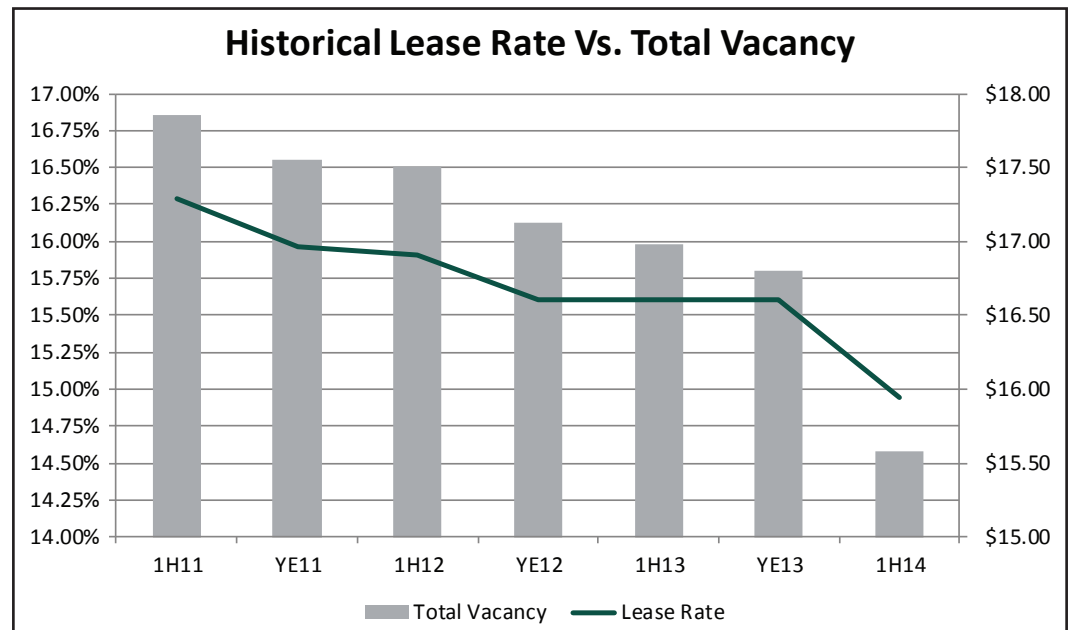
The first half of 2014 saw a greater amount of positive net absorption, 222,629 square feet, than all of 2013, which was 186,431 square feet. This indicates that the recovery in the Broward office market is continuing and actually speeding up at a modest pace. Overall vacancy decreased to 14.58% from 15.80% at the end of 2013 with an especially strong reduction in sublet vacancy which moved to 0.42% from 0.85%. Average asking direct lease rates declined slightly to \$15.95 per square foot from \$16.61; however, this was largely driven by a few relatively high vacancy submarkets, Cypress Creek and Northwest Broward. By contrast, the very strong submarket of Southwest Broward saw an over two dollar per square increase from the start of the year. Overall, the numbers indicate a strengthening market for office space demand with certain sub-markets taking a commanding lead in the recovery.

These results are consistent with local economic indicators which show an ever increasing employment base (despite a small uptick in unemployment to 5.7% in July according to the Bureau of Labor Statistics) with continual gains in key office user sectors including Professional and Business Services (2.4% annual growth), Information (1.6% annual growth), and Financial Activities (0.4% annual growth). Assuming job creation in these sectors continue, as is expected, the Broward office market should continue to improve and absorb vacant space for the foreseeable future.

The best performing submarkets in the first half of the year included Southwest Broward and Pompano Beach which absorbed a modest 101,331 and 101,149 square feet respectively. The only submarket to lose was Plantation with negative 87,244 square feet net absorption.

Noteworthy lease transactions in the first half of 2014 included Centene Management leasing 42,678 square feet in the Sawgrass Plaza in Sawgrass; Charter Schools USA leasing 40,092 in Radice Corporate Center in Cypress Creek; and Progressive Insurance renewing with partial expansion of 26,993 in Commercial Place in Ft. Lauderdale.

**“Overall, the numbers indicate a strengthening market for office space demand with certain sub-markets taking a commanding lead in the recovery”**



# Broward By The Numbers

| CBD / Downtown Ft. Lauderdale |            |               |                     |                     |                    |                |                                    |
|-------------------------------|------------|---------------|---------------------|---------------------|--------------------|----------------|------------------------------------|
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Class A                       | 4,371,750  | 666,711       | 15.34%              | 0.09%               | 15.43%             | 78,490         | \$ 21.05                           |
| Class B                       | 1,321,273  | 178,367       | 13.50%              | 0.00%               | 13.50%             | -32,883        | \$ 16.86                           |
| Downtown Ft. Lauderdale Total | 5,693,023  | 845,078       | 14.84%              | 0.07%               | 14.91%             | 45,607         | \$ 20.17                           |
| Cypress Creek                 |            |               |                     |                     |                    |                |                                    |
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Class A                       | 2,653,019  | 379,891       | 14.32%              | 0.48%               | 14.80%             | 11,417         | \$ 16.52                           |
| Class B                       | 4,566,471  | 984,292       | 21.55%              | 0.31%               | 21.87%             | 50,712         | \$ 10.45                           |
| Cypress Creek Total           | 7,219,490  | 1,364,183     | 18.90%              | 0.37%               | 19.27%             | 62,129         | \$ 12.25                           |
| Plantation                    |            |               |                     |                     |                    |                |                                    |
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Class A                       | 1,763,724  | 128,471       | 7.28%               | 3.58%               | 10.87%             | -685           | \$ 20.28                           |
| Class B                       | 1,516,138  | 249,170       | 16.43%              | 0.31%               | 16.75%             | -86,559        | \$ 17.67                           |
| Plantation Total              | 3,279,862  | 377,641       | 11.51%              | 2.07%               | 13.58%             | -87,244        | \$ 18.56                           |
| Northwest Broward             |            |               |                     |                     |                    |                |                                    |
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Class A & B                   | 1,582,824  | 374,500       | 23.66%              | 0.25%               | 23.91%             | -343           | \$ 15.44                           |
| Northwest Broward Total       | 1,582,824  | 374,500       | 23.66%              | 0.25%               | 23.91%             | -343           | \$ 15.44                           |
| Southwest Broward             |            |               |                     |                     |                    |                |                                    |
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Class A                       | 4,291,345  | 407,772       | 9.50%               | 0.03%               | 9.53%              | 79,974         | \$ 18.68                           |
| Class B                       | 3,403,235  | 240,288       | 7.06%               | 0.01%               | 7.07%              | 21,357         | \$ 17.49                           |
| Southwest Broward Total       | 7,694,580  | 648,060       | 8.42%               | 0.02%               | 8.44%              | 101,331        | \$ 18.24                           |
| Pompano Deerfield             |            |               |                     |                     |                    |                |                                    |
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Class A & B                   | 2,606,079  | 365,878       | 14.04%              | 0.55%               | 14.59%             | 101,149        | \$ 13.74                           |
| Pompano Total                 | 2,606,079  | 365,878       | 14.04%              | 0.55%               | 14.59%             | 101,149        | \$ 13.74                           |
| Overall Market                |            |               |                     |                     |                    |                |                                    |
|                               | Total RSF  | Direct Vacant | Direct Vacancy Rate | Sublet Vacancy Rate | Total Vacancy Rate | YTD Absorption | Weighted Average Direct Lease Rate |
| Overall Market Total          | 28,075,858 | 3,975,340     | 14.16%              | 0.42%               | 14.58%             | 222,629        | \$ 15.95                           |

## Special Focus: Development Ahead! Will Office Be Next?

Broward County is poised to see a lot of new construction, especially of housing units and retail space, in the next couple of years as the development industry resumes activities in earnest. According to the Sun Sentinel, there are over 4,067 residential units in some stage of the development pipeline in Downtown Ft. Lauderdale alone; this is highly significant as this market currently has only approximately 8,200 residents meaning it could double its own population!

Other major projects reported include Sheridan Station, a commercial mixed-use development including office space and 1,050 residential units in Hollywood just off Sheridan Street and I-95; Pine Island Marketplace, a new Walmart anchored center near the new 1,600 home development called Monterra in Cooper City; and the Pembroke Pines City Center, which broke ground with plans for 1,365 residential units, 350 hotel rooms, 120,000 square feet of office, and another 265,000 square feet of

retail/commercial uses. These are just a few examples and more projects are expected to seek approval in 2014.

Will this continue? Likely yes according to many sources including the 2014 Urban Land Institute Emerging Trends survey which ranked South Florida as the 8th best major market in the United States for real estate prospects including development. This is national trend and Broward County is likely to get a decent share given its strong macroeconomic fundamentals.

Will significant office development start in 2014? Not likely as there is still significant vacancy in most submarkets. However, Downtown at 14.91% vacancy and especially Southwest Broward at 8.44% may lead the way first as early as 2015 if absorption continues and accelerates.

# BROWARD OFFICE REPORT

## Noteworthy Leasing Transactions

| TENANT                 | BUILDING                    | SUBMARKET         | LEASED SQ. FT. | TENANT BROKER             | LANDLORD BROKER        |
|------------------------|-----------------------------|-------------------|----------------|---------------------------|------------------------|
| Centene Management     | Sawgrass Plaza              | Sawgrass          | 42,678         | Cassidy Turley            | Taylor & Mathis        |
| Charter Schools USA    | Radice Corporate Center     | Cypress Creek     | 40,092         | NGKF                      | Cushman & Wakefield    |
| Progressive Insurance  | Commercial Place            | Fort Lauderdale   | 26,993         | Cresa Partners            | Stiles Corporation     |
| Iterim Healthcare Inc. | 1600-1601 Sawgrass Corp Pky | Sawgrass          | 24,972         | NGKF                      | Taylor & Mathis        |
| Signature Consultants  | Broward Trade Center        | Cypress Creek     | 20,400         | Commercial Florida Realty | Liberty Property Trust |
| Harris Corporation     | 100 Sawgrass Corp Pky       | Sawgrass          | 19,720         | DTZ Rockwood              | Duke                   |
| Lewis Brisbois et. al. | 110 Tower                   | Fort Lauderdale   | 14,873         | Cassidy Turley            | Cushman & Wakefield    |
| Maersk                 | Huntington Centre II        | Southwest Broward | 12,912         | Colliers International    | Taylor & Mathis        |
| HDR Engineering Inc.   | Commercial Place            | Fort Lauderdale   | 10,540         | JLL                       | Stiles Corporation     |

## Noteworthy Sales Transactions

| Buyer                        | Seller              | Building             | Submarket       | Total SF | Sales Price / Price per SF |
|------------------------------|---------------------|----------------------|-----------------|----------|----------------------------|
| RREEF America REIT II, Inc   | Las Olas LLC        | Las Olas Centre      | Fort Lauderdale | 469,353  | \$204,000,000 (\$435)      |
| TA Associates Realty         | VV USA City         | 200 East Broward     | Fort Lauderdale | 225,650  | \$66,400,000 (\$294)       |
| CNL Commercial Real Estate   | Invesco Real Estate | Sawgrass Lake Center | Sawgrass        | 239,273  | \$45,200,000 (\$189)       |
| Brookwood Financial Partners | Beacon Associates   | Comerica Tower       | Fort Lauderdale | 163,265  | \$32,000,000 (\$196)       |

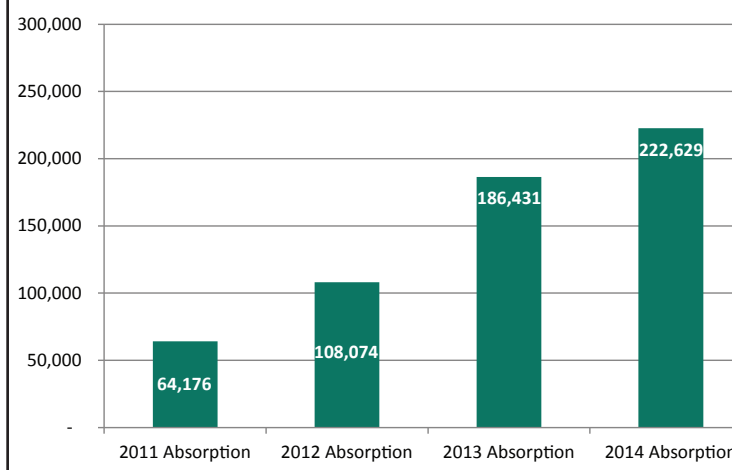
## Capital Market Overview

The resurgence of debt and equity capital willing to lend and invest in commercial real estate, including office properties has continued throughout 2014 with no signs of relenting as fundamentals continue to improve.

Nationally, office cap rates re-mained low as transaction volumes increased according to appraisal firm Integra Realty Resources. As interest rates remain low, this trend is likely to continue as more and more investors are factoring increasing rental rates and thus in-creasing net operating income into their forecasts.

Locally, several transaction have closed that suggest the same is true for the Broward office market. According to the South Florida Business Journal, Downtown Ft. Lauderdale's Comerica Tower was purchased by Brookwood Financial Partners for \$32.5 million or approximately \$196 per square foot for the 11-story class B office tower. This represents a 56% price increase from it's last sale in 2010 when locally based Beacon Associates acquired it with substantially higher vacancies than today. Also in the first part of 2014, Orlando based CNL Commercial Real estate acquired the 568,182 square foot Sawgrass Lakes Center mixed-use complex (office component 239,373 square feet) for \$45.2 million. CNL cited strong improvement and growth in the Broward office market as chief motiva-tions in making this acquisition.

## Historical Absorption Analysis



## Final Thoughts and Expectations

Overall vacancy in the Broward office market has dipped below 15% for the first time in a very long time. While still far from calling this a "tight" leasing market, the winds are starting to move where landlords could take real control of the market. Rent spikes could start occurring very soon, especially in very tight sub-markets such as Southwest Broward. This is not surprising as South Florida is expected to add a lot of new residents over the next several years and this will only serve to fuel demand to businesses that need office space in addition to those moving to take an office based job (such as in a corporate relocation). Whether the lessee or lessor, it is advisable to consider this trend carefully in leasing decisions made in the rest of 2014.